



**Are you interested in leasing a lighthouse, a tower or a coastal building?**

**Warning**

**The following document is not to be considered a formal contractual document as its only goal is to illustrate briefly how to participate to the bids.**

**Identify the asset of interest**

**Six different bids** have been published, according to the Regional locations of the assets, and can all be consulted at the following link:

<http://www.agenziademanio.it/opencms/it/gare-aste/immobiliare/>

- “Valore Paese – Fari” : Valorization lease of “**Cupo**” **Tower** – Calabria Region.
- “Valore Paese – Fari” : Valorization lease of “**Semaforo Nuovo di Portofino**” **Lighthouse** – Liguria Region;
- “Valore Paese – Fari” : Valorization lease of “**Colle dei Cappuccini**” **Lighthouse** – Marche Region;
- “Valore Paese – Fari” : Valorization lease of “**Riposto**” **Lighthouse** and of “**Capo Santa Croce**” **Lighthouse** – Sicily Region;
- “Valore Paese – Fari” : Valorization lease of “**Monte Pucci**” **Tower** located in the Town of Peschici and “**D’Ayala**” **Tower** located in the City of Taranto – Apulia Region;
- “Valore Paese – Fari” : Valorization lease of “**San Secondo**” **Island** and of “**Ca Roman**” **Octagon** – Veneto Region;

The tenders were published last October 2<sup>nd</sup> 2017.

The **deadline** for submitting the offers is scheduled for noon **December 29<sup>th</sup> 2017**.

**The official language for all bids is Italian** that will be used to participate to the competition, for the production of all documentation and for eventual information requests.

**Who can participate to the tenders**

As specified in the bids: individuals, individual companies, commercial companies, cooperative societies, associations, foundations and consortiums.

**How to participate**

Submit, within the deadline noon December 29<sup>th</sup> 2017, a package containing three different envelopes:

1. An envelope containing the required administrative documentation
2. An envelope containing the technical offer
3. An envelope containing the economic and time table offer

The technical offer will have to illustrate the reuse of the property, respecting certain requirements defined by the Project " Valore Paese – Fari, torri ed edifici costieri " and by the documentation attached to each different tender.

The economic offer is a free offer regarding the annual lease fee and the duration of the concession (from a minimum of 6 years to a maximum 50 years).

#### **How the tenders will be evaluated**

The winners will be identified on the basis of the criterion of the most economically convenient offer.

The tender procedure foresees the evaluation of a technical bid (worth 70%) and a financial offer (worth 30%).

**It is compulsory to perform a site-inspection or to provide documentation that the participant is knowledgeable about the territory in which the asset is located.**